

**HİTİT BİLGİSAYAR HİZMETLERİ A. Ş.
AND ITS SUBSIDIARY**

CONSOLIDATED FINANCIAL
STATEMENTS AS OF 31 DECEMBER 2022
AND INDEPENDENT AUDITOR'S REPORT

(CONVENIENCE TRANSLATION OF THE REPORT AND THE
CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY
ISSUED IN TURKISH)



**CONVENIENCE TRANSLATION INTO ENGLISH OF
INDEPENDENT AUDITOR'S REPORT
ORIGINALLY ISSUED IN TURKISH**

INDEPENDENT AUDITOR'S REPORT

To the General Assembly of Hitit Bilgisayar Hizmetleri A.Ş.

A. Audit of the consolidated financial statements

1. Our opinion

We have audited the accompanying consolidated financial statements of Hitit Bilgisayar Hizmetleri A.Ş. (the “Company”) and its subsidiaries (collectively referred to as the “Group”) which comprise the consolidated statement of financial position as at 31 December 2022, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended and notes to the consolidated financial statements comprising a summary of significant accounting policies.

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2022, and its financial performance and its cash flows for the year then ended in accordance with Turkish Financial Reporting Standards (“TFRS”).

2. Basis for opinion

Our audit was conducted in accordance with the Standards on Independent Auditing (the “SIA”) that are part of Turkish Standards on Auditing issued by the Public Oversight Accounting and Auditing Standards Authority (the “POA”). Our responsibilities under these standards are further described in the “Auditor’s Responsibilities for the Audit of the Consolidated Financial Statements” section of our report. We hereby declare that we are independent of the Group in accordance with the Ethical Rules for Independent Auditors (including Independence Standards) (the “Ethical Rules”) and the ethical requirements regarding independent audit in regulations issued by POA that are relevant to our audit of the financial statements. We have also fulfilled our other ethical responsibilities in accordance with the Ethical Rules and regulations. We believe that the audit evidence we have obtained during the independent audit provides a sufficient and appropriate basis for our opinion.

3. Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. Key audit matters were addressed in the context of our independent audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



Key Audit Matters	How the key audit matter was addressed in the audit
<p data-bbox="261 499 589 531">Recognition of Revenue</p> <p data-bbox="261 575 883 716">311.102.695 TL of Revenue has been recognized as at 31 December 2022 which is an important performance indicator to assess the result of the strategies performed during the year</p> <p data-bbox="261 760 883 827">The Group’s main revenue streams are software sales and maintenance services.</p> <p data-bbox="261 835 883 1052">Within these revenue streams there is a risk of material misstatement due to complexity in the Group providing software and maintenance services under different contractual conditions which leads to risks regarding timing of recognition, accuracy of the recording and the completeness.</p> <p data-bbox="261 1096 883 1199">Due to material nature of revenue within the comprehensive income statement it has been determined as a key audit matter.</p> <p data-bbox="261 1243 883 1310">Group’s accounting policy and estimated regarding revenue is disclosed in Note 2.5 and 15.</p>	<p data-bbox="883 575 1516 753">The procedures we have performed regarding revenue includes an understanding of the process, assessment of internal control environment and a combination of substantive analytical reviews and test in detail procedures.</p> <p data-bbox="883 798 1516 865">Regarding revenue recognition; we have assessed the appropriateness of the following:</p> <ul data-bbox="883 909 1516 1310" style="list-style-type: none"> - The Group’s accounting policies - Identification of Group’s revenue contracts - Identification of performance obligations - Determination of transaction price - Allocation of transaction price to performance obligations in accordance with TFRS 15. We have reviewed a sample of revenue contracts with significant customers, considered the appropriateness of the timing of recognition and tested substantively delivery acceptance on a sample basis. <p data-bbox="883 1354 1516 1457">We have tested product and software revenue with inspecting supporting documentation and tested for accuracy and completeness on a sample basis.</p> <p data-bbox="883 1501 1516 1642">Maintenance revenue is recognised on a monthly basis. We have performed substantive test in detail on a sample of customer invoices and related accounting records.</p> <p data-bbox="883 1686 1516 1751">We have also reviewed the disclosures regarding revenue with TFRS requirements.</p>



Key Audit Matters	How the key audit matter was addressed in the audit
<p>Capitilisation of development costs</p> <p>The Group has 106.155.474 TL of capitilised development in the accopyning consolidated financial statements as at 31 December 2022. The Group applies the requirements of TMS 38 Intagible Assets standard and its accounting policy disclosed in Note 2.5 and Note 9.</p> <p>The Group capitilised payroll and directly related costs in projects where the project is in development stage and the Group expects future positive cash flows.</p> <p>During the capitilisation process only the time directly spent on the project is taken into account and all remaining time is expensed as incurred. Since the total capitilised development cost is material to the consolidated financial statements and the process involves management estimates we have included the matter as a key audit matter.</p>	<p>The procedures we have performed in testing the capitilisation of development costs include; a comprehensive understanding of the process, assessment of internal control enviorement and a combination of substantive analytical reviwes and test in detail procedures.</p> <p>We have assessed the details of software development projects and the criteria for capitilisation. During this assessment we have compared the future cash flow estimates with prior performance and the recoverability of these capitilised development costs in line with the requirement of TMS 38 Intagible Assets standard.</p> <p>We have received a breakdown of all costs that are determined to be capitilised by project, employee and nature of cost. We have performed substantive testing procedures based on this breakdown.</p> <p>Managent estimates regarding the usefull life of these capitilised development costs are compared with the estimates of peer competitors and the life cycle of the customer contracts.</p> <p>We have also assessed the apporpiateness of the disclosures stated in Note 2.5 and Note 9.</p>

4. Other matters

The financial statements of the Company for the year ended 31 December 2021 were audited by another firm of auditors whose report, dated 14 February 2022 expressed an unmodified opinion on those statements.



5. Responsibilities of management and those charged with governance for the consolidated financial statements

The Group management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with TFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

6. Auditor's responsibilities for the audit of the consolidated financial statements

Responsibilities of independent auditors in an independent audit are as follows:

Our aim is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an independent auditor's report that includes our opinion. Reasonable assurance expressed as a result of an independent audit conducted in accordance with SIA is a high level of assurance but does not guarantee that a material misstatement will always be detected. Misstatements can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an independent audit conducted in accordance with SIA, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement in the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Assess the internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.



- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our independent auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence. We also communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



B. Other responsibilities arising from regulatory requirements

1. No matter has come to our attention that is significant according to subparagraph 4 of Article 402 of Turkish Commercial Code ("TCC") No. 6102 and that causes us to believe that the Company's bookkeeping activities concerning the period from 1 January to 31 December 2022 period are not in compliance with the TCC and provisions of the Company's articles of association related to financial reporting.
2. In accordance with subparagraph 4 of Article 402 of the TCC, the Board of Directors submitted the necessary explanations to us and provided the documents required within the context of our audit.
3. In accordance with subparagraph 4 of Article 398 of the TCC, the auditor's report on the early risk identification system and committee was submitted to the Company's Board of Directors on 6 March 2023.

Additional explanation for convenience translation into English

Turkish Financial Reporting Standards differ from International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board with respect to the application of IAS 29 - Financial Reporting in Hyperinflationary Economies by 31 December 2022. Accordingly, the accompanying consolidated financial statements are not intended to present fairly the consolidated financial position and results of operations of the Group in accordance with IFRS.

PwC Bağımsız Denetim ve
Serbest Muhasebeci Mali Müşavirlik A.Ş.

A handwritten signature in blue ink, appearing to read "Orhan Öztürk", is written over the company name.

Orhan Öztürk, SMMM
Partner

Istanbul, 6 March 2023

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CONVENIENCE TRANSLATION INTO ENGLISH OF CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH

HİTİT BİLGİSAYAR HİZMETLERİ A.Ş. AND ITS SUBSIDIARY

AUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF 31 DECEMBER 2022

(All amounts are expressed in Turkish Lira (TL), unless otherwise is stated.)

ASSETS		Audited	Audited
		Current	Prior
		Period	Period
		31 December	31 December
	Notes	2022	2021
CURRENT ASSETS			
Cash and cash equivalents	3	57,136,078	66,108,548
Financial investments	11	263,718,786	-
Trade receivables	5,6	83,328,431	36,439,686
- <i>Related party trade receivables</i>	5	11,134,295	3,759,151
- <i>Other trade receivables</i>	6	72,194,136	32,680,535
Prepaid expenses	7	31,977,982	14,257,217
Other current assets	13	24,241,841	7,306,666
Total Current Assets		460,403,118	124,112,117
NON CURRENT ASSETS			
Financial investments	11	61,123,808	-
Property, plant and equipment	8	67,129,309	7,405,219
Intangible assets	9	390,051,961	226,593,493
Prepaid expenses	7	36,149,592	11,963,444
Deferred tax assets	21	1,292,501	339,143
Other non current assets	13	1,038,410	780,693
Total Non-Current Assets		556,785,581	247,081,992
TOTAL ASSETS		1,017,188,699	371,194,109

The accompanying notes form an integral part of these consolidated financial statements.

CONVENIENCE TRANSLATION INTO ENGLISH OF CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH

HİTİT BİLGİSAYAR HİZMETLERİ A.Ş. AND ITS SUBSIDIARY

AUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF 31 DECEMBER 2022

(All amounts are expressed in Turkish Lira (TL), unless otherwise is stated.)

LIABILITIES AND EQUITY		Audited Current Period 31 December 2022	Audited Prior Period 31 December 2021
CURRENT LIABILITIES	Notes		
Trade payables	6	26,253,461	13,942,440
Bank loans	11	23,372,875	31,741,227
Obligations under finance leases	11	19,211,569	14,709,138
Current tax liabilities	21	11,780	2,411,189
Deferred income	7	17,138,544	7,745,322
Employee benefit obligations	12	8,169,081	2,461,999
Short term provisions	12	9,453,636	3,271,310
- <i>Short term provision for employee benefits</i>		9,453,636	3,271,310
Other current liabilities	13	79,730	354,391
Total Current Liabilities		103,690,676	76,637,016
NON CURRENT LIABILITIES			
Obligations under finance leases	11	-	13,694,868
Deferred Income	7	39,398,964	12,538,590
Long-term provisions	12	6,180,536	2,194,300
- <i>Long term provision for employee benefits</i>		6,180,536	2,194,300
Total Non-Current Liabilities		45,579,500	28,427,758
EQUITY			
Share capital	14	127,500,000	100,000,000
Share premiums on capital stock	14	292,429,353	-
Adjustment to share capital	14	117,442	117,442
Legal reserves	14	2,808,433	120,347
Other Accumulated Comprehensive Loss that will not be subsequently reclassified to profit or loss		360,308,473	136,993,429
- <i>Actuarial loss on defined retirement benefit plans, net of taxes</i>		(2,462,005)	(1,398,532)
- <i>Currency translation difference</i>	14	362,770,478	138,391,961
Net Profit		58,544,791	23,351,517
Retained earnings		26,210,031	5,546,600
Total Equity		867,918,523	266,129,335
TOTAL LIABILITIES AND EQUITY		1,017,188,699	371,194,109

The accompanying notes form an integral part of these consolidated financial statements.

CONVENIENCE TRANSLATION INTO ENGLISH OF CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH

HİTİT BİLGİSAYAR HİZMETLERİ A.Ş. AND ITS SUBSIDIARY

AUDITED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD 1 JANUARY-31 DECEMBER 2022

(All amounts are expressed in Turkish Lira (TL), unless otherwise is stated.)

		Audited Current Period 1 January 31 December 2022	Audited Prior Period 1 January 31 December 2021
	Note		
Revenue	15	311,102,695	128,265,259
Cost of sales (-)	15	(142,102,909)	(70,187,294)
Gross profit		168,999,786	58,077,965
Marketing and sales expenses (-)	16	(45,204,968)	(11,635,575)
General administrative expenses (-)	16	(46,546,857)	(17,528,618)
Other operating income	17	20,603,712	5,871,480
Other operating expenses (-)	17	(18,268,917)	(7,560,252)
Operating profit		79,582,756	27,225,000
Income from investment activities	18	28,675,186	784,261
Profit before finance expense		108,257,942	28,009,261
Finance expenses (-)	19	(39,011,162)	(2,064,237)
Finance income	19	3,341,605	2,902,996
Profit before tax		72,588,385	28,848,020
Income tax expense	21	(14,043,594)	(5,496,503)
Current tax expense (-)		(14,738,281)	(4,980,154)
Deferred tax expense (-)		694,687	(516,349)
NET PROFIT FOR THE YEAR		58,544,791	23,351,517
Distribution of Net Profit			
Owners of the Company/parent	24	58,544,791	23,351,517
Basic earnings per share		0.4592	0.1831
OTHER COMPREHENSIVE INCOME / (EXPENSE)			
Items that will not be reclassified to profit or loss		223,315,044	115,375,561
Currency translation difference	20	224,378,517	116,225,154
Actuarial profits / (losses) in retirement benefit plans		(1,127,281)	(900,569)
Deferred tax effect of actuarial profits / (losses) in retirement benefit plans		63,808	50,976
OTHER COMPREHENSIVE INCOME / (EXPENSE)		223,315,044	115,375,561
TOTAL COMPREHENSIVE INCOME		281,859,835	138,727,078

The accompanying notes form an integral part of these consolidated financial statements.

**CONVENIENCE TRANSLATION INTO ENGLISH OF CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH
HİTİT BİLGİSAYAR HİZMETLERİ A.Ş. AND ITS SUBSIDIARY**

AUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 31 DECEMBER 2022

(All amounts are expressed in Turkish Lira (TL), unless otherwise is stated.)

					<u>Other accumulated comprehensive loss that will not be subsequently reclassified to profit or loss</u>					
	<u>Note</u>	<u>Share Capital</u>	<u>Share premiums on capital stock</u>	<u>Adjustment to share capital</u>	<u>Legal Reserves</u>	<u>Actuarial Gain / (Loss)</u>	<u>Currency translation difference</u>	<u>Retained earnings</u>	<u>Net Profit for the Period</u>	<u>Total Equity</u>
Balances as of 1 January 2021	14	200,000	-	117,442	120,347	(548,939)	22,166,807	83,140,269	22,206,331	127,402,257
Transfers		-	-	-	-	-	-	22,206,331	(22,206,331)	-
Profit for the year		-	-	-	-	-	-	-	23,351,517	23,351,517
Total comprehensive income		-	-	-	-	(849,593)	116,225,154	-	-	115,375,561
Capital increase		99,800,000	-	-	-	-	-	(99,800,000)	-	-
Balances as of 31 December 2021	14	100,000,000	-	117,442	120,347	(1,398,532)	138,391,961	5,546,600	23,351,517	266,129,335
Balances as of 1 January 2022	14	100,000,000	-	117,442	120,347	(1,398,532)	138,391,961	5,546,600	23,351,517	266,129,335
Transfers		-	-	-	2,688,086	-	-	20,663,431	(23,351,517)	-
Profit for the year		-	-	-	-	-	-	-	58,544,791	58,544,791
Total comprehensive income		-	-	-	-	(1,063,473)	224,378,517	-	-	223,315,044
Capital increase		27,500,000	292,429,353	-	-	-	-	-	-	319,929,353
Balances as of 31 December 2022	14	127,500,000	292,429,353	117,442	2,808,433	(2,462,005)	362,770,478	26,210,031	58,544,791	867,918,523

The accompanying notes form an integral part of these consolidated financial statements.

CONVENIENCE TRANSLATION INTO ENGLISH OF CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH

HİTİT BİLGİSAYAR HİZMETLERİ A.Ş. AND ITS SUBSIDIARY

**AUDITED CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE PERIOD ENDED 31 DECEMBER 2022**

(All amounts are expressed in Turkish Lira (TL), unless otherwise is stated.)

		Audited Current Period 1 January- 31 December 2022	Audited Prior Period 1 January- 31 December 2021
Cash Flows from Operating Activities	Notes		
Profit for the Period		58,544,791	23,351,517
Adjustments related to profit for the period reconciliation			
Adjustments related to tax expenses	21	14,043,594	5,496,503
Adjustments related to provision for employment termination benefits	12	2,702,725	761,635
Adjustments related to provision for doubtful receivable	6	373,605	271,546
Adjustments related to provision for unused vacation	12	4,551,528	1,185,301
Adjustments related to provision for employee's bonus	12	-	(257,839)
Adjustments related to interest income and expense	18, 19	(22,735,106)	(352,518)
Adjustments related to unrealized foreign exchange differences		55,843,613	13,241,868
Adjustments related with fair value expense (income) of financial assets	18	(5,328,993)	-
Depreciation and amortization of non-current assets	8, 9	54,174,428	20,381,907
Other non-cash adjustments		2,228,712	838,351
		<u>164,398,897</u>	<u>64,918,271</u>
Changes in working capital			
Adjustments related to increase in trade receivables	5,6	(50,303,714)	(24,142,196)
Adjustments related to increase in prepaid expenses	7	(8,930,803)	(3,594,152)
Adjustments related to increase in other current / non-current assets	13	(17,192,892)	(5,185,320)
Adjustments related to decrease in trade payables	6	12,311,021	6,903,123
Adjustments related to increase / (decrease) in deferred income	7	1,048,774	(25,017)
Adjustments related to increase / (decrease) in other liabilities		5,432,421	1,478,660
Cash generated from operations		106,763,704	40,353,369
Income taxes paid		(16,421,937)	(2,017,841)
Unused vacation paid	12	(245,565)	(133,021)
Employment termination benefits paid	12	(427,594)	(208,505)
Net cash flows from operating activities		89,668,608	37,994,002
Cash flows from investing activities			
Cash generated from disposal of property, plant and equipment	8	4,535	28,414
Payments for purchases of property, plant and equipment	8	(54,574,951)	(2,231,212)
Payments for purchases of intangible assets	9	(113,721,342)	(45,637,198)
Interest received		21,792,567	784,261
Cash inflows from the sale of shares or debt instruments of other businesses or funds		74,824,882	-
Cash outflows from the acquisition of shares or debt instruments of other businesses or funds		(282,432,427)	-
Other cash inflow		19,875,640	-
Other cash outflow		(83,282,635)	-
Net cash flows from investing activities		(417,513,731)	(47,055,735)
Cash flows from financing activities			
Proceeds from borrowings	11	18,278,500	23,616,974
Borrowings paid	11	(36,878,925)	(34,873,592)
Lease borrowings paid	11	(18,264,981)	(2,232,398)
Interest paid		(1,265,522)	(537,880)
Cash inflows related with the share issue		319,929,353	-
Net cash flows from financing activities		281,798,425	(14,026,896)
		-	-
INCREASE IN CASH AND CASH EQUIVALENTS		(46,046,698)	(23,088,629)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	3	66,108,548	50,726,430
Currency translation differences effect on cash and cash equivalents		37,074,228	38,470,747
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	3	57,136,078	66,108,548

The accompanying notes form an integral part of these consolidated financial statements.

CONVENIENCE TRANSLATION INTO ENGLISH OF CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH

HİTİT BİLGİSAYAR HİZMETLERİ A.Ş. AND ITS SUBSIDIARY

AUDITED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2022

(All amounts are expressed in Turkish Lira (TL), unless otherwise is stated.)

1. ORGANISATION AND OPERATIONS OF THE GROUP

Hitit Bilgisayar Hizmetleri A.Ş. (“the Company” or “Hitit Bilgisayar”) was established in 1994. The Company's Subsidiary Hitit Saas Turizm Servisleri A.Ş. (collectively the “Group”) was established in 2021. The Group's main field of activity is to develop software solutions for airlines, travel companies and airports, carry operations to provide these as a service, to host and to sell.

The registered office of the Company is Reşitpaşa Mah. Katar Cad. No: 4/1 Arı Teknokent 2 – A Blok İç Kapı No: 601 Maslak / Sarıyer / İstanbul.

As of 31 December 2022, personnel number of the Company is 337 (31 December 2021: 254).

The Group's business segments in continuing operations and reporting details in accordance with geographic segments are presented on Note 4.

Subsidiary of Group:

Hitit Saas Turizm Servisleri A.Ş.

The company was established under 100% ownership of Hitit Bilgisayar Hizmetleri A.Ş., in order to sell and widespread the tickets, hotels, car rentals, airport transfers, insurances and other non-ticket travel products, additional services through Hitit Bilgisayar Hizmetleri A.Ş.'s agency network in the global market, registered and announced on 09.11.2021.

Approval of consolidated financial statements:

Board of Directors has approved the consolidated financial statements and delegated authority for publishing it on 6 March 2023. General Assembly has the authority to modify the consolidated financial statements.

2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS

2.1 Basis of Presentation

Financial reporting standards applied

The consolidated financial statements are prepared in accordance with Communiqué Serial II, No:14.1, “Principles of Financial Reporting in Capital Markets” (the “Communiqué”) published in the Official Gazette numbered 28676 on 13 June 2013. According to Article 5 of the Communiqué, the consolidated financial statements are prepared in accordance with the Turkish Financial Reporting Standards (“TFRS”) issued by Public Oversight Accounting and Auditing Standards Authority (“POA”).

In addition, the financial statements are presented in accordance with the formats determined in the “Announcement on TFRS Taxonomy” published by the POA on 15 April 2019 and the Financial Statement Examples and User Guide published by the CMB.

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(All amounts are expressed in Turkish Lira (TL), unless otherwise is stated.)

2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.1 Basis of Presentation (cont'd)

Basis of preparation

The consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments that are measured at fair values. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

The consolidated financial statements have been prepared on a going concern basis, with the assumption that the Group will benefit from its assets and fulfill its liabilities in the subsequent year and in the natural process of its business operations.

Functional and Presentation Currency

The functional currency of the Group has been determined as USD Dollar in accordance with Turkish Accounting Standard No. 21 ("TAS 21") "The Effects of Changes in Foreign Exchange Rates", since purchases and sales are mostly based on USD Dollar. The presentation currency of the financial statement is TL.

The Group's client portfolio is mainly consists of foreign clients. Parallel to this, a significant portion of the revenues are in US Dollars. The Group's increasing export volume, its growth strategies on the global platforms and its competitive environment have made the USD (US Dollar) the effective currency in reflecting the basic economic environment in which the Group is positioned. Within this frame, the Company management has determined the functional currency to be USD as of 1 January 2020, as a result of these effects on the economic environment and activities, since USD has also been used in decision-making, budget follow-up and management reporting by the company management.

Presentation Currency Translation

According to TAS 21 ("The Effects of Changes in Foreign Exchange Rates") financial statements, that are prepared in USD for the Group have been translated in TL as the following method:

- In the consolidated financial statement position dated 31 December 2022, assets and liabilities have been converted into TL with the foreign exchange buying rates announced by The Central Bank of Turkish Republic as of 31 December 2022 which is 18.6983 TL=1 USD.
- Consolidated statement of profit or loss for the period ended 31 December 2022, have been converted into TL with the exchange rates of the twelve-month average of January - December 2022 which is 16.5512 TL=1 USD.
- All exchange differences resulting from translation to TL presentation currency are shown in statement of other comprehensive income as of foreign currency translation differences.

Comparative Information and Reclassification of Prior Period Financial Statements

Consolidated financial statements of Group are prepared in comparison to prior period in order to identify financial position and performance trends. In order to maintain consistency with current period consolidated financial statements, comparative information is reclassified and significant changes are disclosed if necessary.

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2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.1 Basis of Presentation (cont'd)

Comparative Information and Reclassification of Prior Period Financial Statements (cont'd)

In 2021, purchase and sales income mediated by the Group reported under “Revenue (other)” with net value. In the current period statement of profit or loss, related with purchase and sales activities for 2021 period disclosed as gross value of 840,300 TL increase in Revenue (Other) and Cost of Sales (Software support expenses). There is no effect of these reclassifications statement of profit or loss.

Basis of Consolidation

The detail of the Company’s subsidiary at 31 December 2022 and 2021 are as follows:

Subsidiaries	Country of incorporation	Currency	Share in equity of the Group (%)	
			31 Aralık 2022	31 December 2021
Hitit Saas Turizm Servisleri A.Ş.	Turkey	ABD Doları	100	100

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee and
- has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Company has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Company considers all relevant facts and circumstances in assessing whether or not the Group's voting rights in an investee are sufficient to give it power, including:

- the size of the Company’s holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Company or other shareholders;
- rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Company has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary.

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2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.1 Basis of Presentation (cont'd)

Offsetting

A financial asset or liability can be offset and the net amount shown on the balance sheet only if the entity has a legal right to offset the recognized amounts and intends to settle on a net basis or to realize the asset and settle the liability simultaneously.

2.2 Changes in Accounting Policies

Significant changes in accounting policies are implemented retroactively and financial statements for previous period are restated. There are no significant changes to accounting policies of the Group in the current period.

2.3 Changes and Errors in Accounting Estimates

Changes in accounting estimates are applied only in the period changes were made if they are only related to the current period. Nevertheless, they are applied both in the current period and in the future periods if they are related to multiple periods. Significant accounting errors are corrected retroactively and financial statements for previous periods are restated. There are no significant changes in estimates in the current period.

2.4 New and Revised Turkish Financial Reporting Standards

a) Standards, amendments, and interpretations applicable as of 31 December 2022:

- **Amendment to IFRS 16, 'Leases' – Covid-19 related rent concessions Extension of the practical expedient (effective 1 April 2021);** As a result of the coronavirus (COVID-19) pandemic, rent concessions have been granted to lessees. In May 2020, the IASB published an amendment to IFRS 16 that provided an optional practical expedient for lessees from assessing whether a rent concession related to COVID-19 is a lease modification. On 31 March 2021, the IASB published an additional amendment to extend the date of the practical expedient from 30 June 2021 to 30 June 2022. Lessees can elect to account for such rent concessions in the same way as they would if they were not lease modifications. In many cases, this will result in accounting for the concession as variable lease payments in the period(s) in which the event or condition that triggers the reduced payment occurs.
- **A number of narrow-scope amendments to IFRS 3, IAS 16, IAS 37 and some annual improvements on IFRS 1, IFRS 9, IAS 41 and IFRS 16;** effective from annual periods beginning on or after 1 January 2022.
 - **Amendments to IFRS 3, 'Business combinations'** update a reference in IFRS 3 to the Conceptual Framework for Financial Reporting without changing the accounting requirements for business combinations
 - **Amendments to IAS 16, 'Property, plant and equipment'** prohibit a company from deducting from the cost of property, plant and equipment amounts received from selling items produced while the company is preparing the asset for its intended use. Instead, a company will recognise such sales proceeds and related cost in profit or loss.
 - **Amendments to IAS 37, 'Provisions, contingent liabilities and contingent assets'** specify which costs a company includes when assessing whether a contract will be loss-making.

Annual improvements make minor amendments to IFRS 1, 'First-time Adoption of IFRS', IFRS 9, 'Financial Instruments', IAS 41, 'Agriculture' and the Illustrative Examples accompanying IFRS 16, 'Leases'.

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2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.4 New and Revised Turkish Financial Reporting Standards (cont'd)

b) Standards, amendments, and interpretations that are issued but not effective as of 31 December 2022

- **Narrow scope amendments to IAS 1, Practice statement 2 and IAS 8;** effective from annual periods beginning on or after 1 January 2023. The amendments aim to improve accounting policy disclosures and to help users of the financial statements to distinguish between changes in accounting estimates and changes in accounting policies.
- **Amendment to IAS 12 – Deferred tax related to assets and liabilities arising from a single transaction;** effective from annual periods beginning on or after 1 January 2023. These amendments require companies to recognise deferred tax on transactions that, on initial recognition give rise to equal amounts of taxable and deductible temporary differences.
- **Amendment to IFRS 16 – Leases on sale and leaseback;** effective from annual periods beginning on or after 1 January 2024. These amendments include requirements for sale and leaseback transactions in IFRS 16 to explain how an entity accounts for a sale and leaseback after the date of the transaction. Sale and leaseback transactions where some or all the lease payments are variable lease payments that do not depend on an index or rate are most likely to be impacted.
- **Amendment to IAS 1 – Non current liabilities with covenants;** effective from annual periods beginning on or after 1 January 2024. These amendments clarify how conditions with which an entity must comply within twelve months after the reporting period affect the classification of a liability.

The Group evaluates the effects of these amendments on the consolidated financial statements.

2.5 Summary of Significant Accounting Policies

Related Parties

Related parties are persons or businesses related to the entity that prepares their financial statements (reporting entity).

(a) A person or a member of his / her immediate family shall be deemed to be a related party with the business if any of the following is true:

- (i) the person has control or joint control power over the reporting entity
- (ii) the person has significant influence over the reporting entity,
- (iii) the person is a member of the key management personnel of a parent company of the reporting or reporting entity.

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2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.5 Summary of Significant Accounting Policies (cont'd)

Related Parties (cont'd)

(b) A business shall be deemed to be related to the reporting entity if any of the following conditions are met:

- (i) the business and the reporting entity are members of the same company (ie, associated with each parent, subsidiary and other subsidiary).
- (ii) the business is an affiliate or business partner of the reporting entity (or a member of a company that is also a member of the other operator).
- (iii) Both the business and the reporting entity are partnerships of the same third party.
- (iv) Either the business or reporting entity is a business partnership of a third party, and the third party is the affiliate of the reporting entity or business.
- (v) The business has benefit plans provided to employees of the reporting entity or an entity associated with the reporting entity after leaving the entity. If the reporting entity itself has such a plan, the sponsoring employers are also related parties to the reporting entity.
- (vi) The reporting entity is controlled or jointly controlled by a person as defined in (a).
- (vii) A person identified in sub-paragraph (i) of (a) has significant influence over or is a member of the key management personnel of the reporting entity (or its parent company).

Transactions with a related party are transfers between a reporting entity and a related party, irrespective of whether a resource, service or liability is for a consideration.

Revenue

The Group's revenues consist of sales and hosting of the software package containing modules to manage processes including booking, ticketing, revenue accounting, frequent flyer program, as well as sales and hosting of additional modules to manage flight planning and staff and aircraft information. The Group also earns revenue due to installing the above mentioned software and additional modules, and due to maintenance, training and other services, it renders regarding the software and additional modules.

The Group defines performance obligations in the contracts it has made regarding the aforementioned services, distributes transaction costs to performance obligations, taking into account estimated customer returns, discounts and provisions, and records its revenues on an accrual basis over the fair value of the price received or to be received.

The Company provides a service of installation of various software products for specialised business operations. Such services are recognised as a performance obligation satisfied over time. Revenue is recognised for these installation services based on the stage of completion of the contract. The directors have assessed that the stage of completion determined as the proportion of the total time expected to install that has elapsed at the end of the reporting period is an appropriate measure of progress towards complete satisfaction of these performance obligations under TFRS 15. Payment for installation of software services is not due from the customer until the installation services are complete and therefore a contract asset is recognised over the period in which the installation services are performed representing the entity's right to consideration for the services performed to date.

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2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.5 Summary of Significant Accounting Policies (cont'd)

Revenue (cont'd)

Deferred installation income arise from obligations arising from customer contracts. The Group fulfills and recognizes its performance liabilities over time within the scope of its liabilities arising from customer contracts. Income from customer contracts related to the incomplete service period is accounted for as "Deferred Installation Income". Income from such services are recorded as income on an accrual basis over the hours of service provided in accordance with the contractual principles, in accordance with the periodicity principle. In the short-term and one-time services, the Group takes the income into the financial statements "at a certain moment of time" when the control is passed to the customer.

Property, Plant and Equipment

Property, plant and equipment are carried at cost less accumulated depreciation and any accumulated impairment losses. Land is not depreciated and carried at cost less accumulated impairment.

Properties in the course of construction for production, leases or administrative purposes are carried at cost, less any recognized impairment loss. Cost includes professional fees. Borrowing costs are capitalised for assets that necessarily takes a substantial period of time to get ready for its intended use or sale. Such properties are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

Depreciation is recognized so as to write off the cost or valuation of assets, other than freehold land and properties under construction, less their residual values over their useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets. However, when there is no reasonable certainty that ownership will be obtained by the end of the lease term, assets are depreciated over the shorter of the lease term and their useful lives.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in profit or loss.

Leases

The Group as Lessee

The Group assesses whether a contract is or contains a lease, at inception of the contract. The Group recognises a right-of-use asset and a corresponding lease liability with respect to all lease arrangements in which it is the lessee, except for short-term leases (defined as leases with a lease term of 12 months or less) and leases of low value assets. For these leases, the Group recognises the lease payments as an operating expense on a straight-line basis over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased assets are consumed.

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2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.5 Summary of Significant Accounting Policies (cont'd)

Leases (cont'd)

The Group as Lessee(cont'd)

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the Group uses its incremental borrowing rate.

The right of use assets include the first measurement of the corresponding lease liability, lease payments made before or before the lease actually starts, and other direct initial costs.

These assets are subsequently measured at cost by deducting accumulated depreciation and impairment losses.

A provision is recognized in accordance with TAS 37 in cases where the group is exposed to the costs required to disassemble and eliminate a lease asset, to restore the area on which the asset is located, or to restore the main asset in accordance with the terms and conditions of the lease. These costs are included in the relevant right of use assets, unless they are used for stock production.

Right-of-use assets are depreciated over the shorter period of lease term and useful life of the underlying asset. If a lease transfers ownership of the underlying asset or the cost of the right-of-use asset reflects that the Group expects to exercise a purchase option, the related right-of-use asset is depreciated over the useful life of the underlying asset. The depreciation starts at the commencement date of the lease.

The right-of-use assets are presented as a separate line in the consolidated statement of financial position.

The Group applies TAS 36 to determine whether a right-of-use asset is impaired and accounts for any identified impairment loss as described in the 'Property, Plant and Equipment' policy.

Intangible Assets

Trademarks and licenses

Acquired licenses are shown at historical cost. Licenses have a finite useful life and are carried at cost less accumulated amortization. Amortization is calculated using the straight-line method to allocate the cost of licenses over their estimated useful lives (3-5 years).

Computer software

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortized over their estimated useful lives (3-15 years).

Costs associated with developing or maintaining computer software programmes are recognized as an expense as incurred. Costs that are directly associated with the development of identifiable and unique software products controlled by the Group, and that will probably generate economic benefits exceeding costs beyond one year, are recognized as intangible assets. Costs include the software development employee costs and an appropriate portion of relevant overheads.

Computer software development costs recognized as assets are amortized over their estimated useful lives (3 years).

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2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.5 Summary of Significant Accounting Policies (cont'd)

Intangible Assets (cont'd)

Internally-generated intangible assets – research and development expenditure

Expenditure on research activities is recognized as an expense in the period in which it is incurred.

An internally-generated intangible asset arising from development is recognized if, and only if, all of the following have been demonstrated:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale,
- the intention to complete the intangible asset and use or sell it,
- the ability to use or sell the intangible asset,
- how the intangible asset will generate probable future economic benefits,
- the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during its development.

The amount initially recognized for internally-generated intangible assets is the sum of the expenditure incurred from the date when the intangible asset first meets the recognition criteria listed above. Where no internally-generated intangible asset can be recognized, development expenditure is recognized in profit or loss in the period in which it is incurred.

Subsequent to initial recognition, internally-generated intangible assets are reported at cost less accumulated amortization and accumulated impairment losses, on the same basis as intangible assets that are acquired separately.

Costs incurred under development activities are capitalized by the Group. Management takes into account how much time each staff member spends in research and development activities while including the salaries of staff directly involved in the calculation of the cost of the asset. Personnel expenses related to research activities are recognised as an expense when incurred.

Derecognition of intangible assets

An intangible asset is derecognized on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognized in profit or loss when the asset is derecognized.

Impairment of Property, Plant and Equipment and Intangible Assets Other Than Goodwill

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

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2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.5 Summary of Significant Accounting Policies (cont'd)

Intangible Assets (cont'd)

Impairment of Property, Plant and Equipment and Intangible Assets Other Than Goodwill (cont'd)

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognized immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

When an impairment loss subsequently reverses, the carrying amount of the asset (or a cash generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss to the extent that it eliminates the impairment loss which has been recognised for the asset in prior years. Any increase in excess of this amount is treated as a revaluation increase.

Borrowing Costs

In the case of assets requiring a significant amount of time (qualifying assets) to be made ready for use and sale, borrowing costs that are directly attributable to the acquisition, construction or production are included in the cost of the asset until the asset is ready for use or sale.

All other borrowing costs are recorded as an expense in the statement of profit in the period in which they are incurred.

Financial Instruments

Financial assets and financial liabilities are recognised in the Group's statement of financial position when the Group becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

Financial assets

Classification of financial assets

Debt instruments that meet the following conditions are measured subsequently at amortised cost:

- The financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and

The contractual terms of the financial asset result in cash flows on certain dates that include only payments of principal and interest on the principal balance.

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2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.5 Summary of Significant Accounting Policies (cont'd)

Financial Instruments (cont'd)

Financial assets (cont'd)

Classification of financial assets (cont'd)

Debt instruments that meet the following conditions are measured subsequently at fair value through other comprehensive income (FVTOCI):

- the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

By default, all other financial assets are measured subsequently at fair value through profit or loss (FVTPL).

Despite the foregoing, the Group may make the following irrevocable election at initial recognition of a financial asset; the Group may irrevocably elect to present subsequent changes in fair value of an equity investment in other comprehensive income if certain criteria are met.

(i) Amortised cost and effective interest method

Interest income on financial assets carried at amortized cost is calculated using the effective interest method. The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. This income is calculated by applying the effective interest rate to the gross carrying amount of the financial asset:

(a) Credit-impaired financial assets when purchased or generated. For such financial assets, the Company applies the effective interest rate on the amortized cost of a financial asset based on the loan from the date of the recognition in the financial statements.

(b) Non-financial assets that are impaired at the time of acquisition or generation but subsequently become a financial asset that has been impaired. For such financial assets, the Company applies the effective interest rate to the amortized cost of the asset in the subsequent reporting periods.

Interest income is recognised using the effective interest method for debt instruments measured subsequently at amortised cost and at FVTOCI.

(ii) Financial assets at FVTPL

Financial assets that do not meet the criteria for being measured at amortised cost or FVTOCI (see (i) above) are measured at FVTPL.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any fair value gains or losses recognised in profit or loss to the extent they are not part of a designated hedging relationship (see hedge accounting policy).

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2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.5 Summary of Significant Accounting Policies (cont'd)

Financial Instruments (cont'd)

Financial assets (cont'd)

Foreign exchange gains and losses

The carrying amount of financial assets that are denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of each reporting period. Specifically,

- for financial assets measured at amortised cost that are not part of a designated hedging relationship, exchange differences are recognised in profit or loss;
- for debt instruments measured at FVTOCI that are not part of a designated hedging relationship, exchange differences on the amortised cost of the debt instrument are recognised in profit or loss. Other exchange differences are recognised in other comprehensive income;
- for financial assets measured at FVTPL that are not part of a designated hedging relationship, exchange differences are recognised in profit or loss; and
- for equity instruments measured at FVTOCI, exchange differences are recognised in other comprehensive income.

Impairment of financial assets

The Group recognises a loss allowance for expected credit losses on investments in debt instruments that are measured at amortised cost or at FVTOCI, lease receivables, trade receivables and contract assets, as well as financial guarantee contracts. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

The Group utilizes a simplified approach for trade receivables, contract assets and lease receivables that does not have significant financing component and calculates the allowance for impairment against the lifetime ECL of the related financial assets.

For all other financial instruments, the Company recognises lifetime ECL when there has been a significant increase in credit risk since initial recognition. However, if on the other hand, the credit risk on the financial instrument has not increased significantly since initial recognition, the Company measures the loss allowance for that financial instrument at an amount equal to 12-month ECL.

Measurement and recognition of expected credit losses

The measurement of expected credit losses is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information as described above. As for the exposure at default, for financial assets, this is represented by the assets' gross carrying amount at the reporting date.

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2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.5 Summary of Significant Accounting Policies (cont'd)

Financial Instruments (cont'd)

Financial assets (cont'd)

Measurement and recognition of expected credit losses (cont'd)

The expected credit loss of financial assets is the present value of the difference between all contractual cash flows of the Group and all cash flows that the Group expects to collect (all cash deficits), calculated over the initial effective interest rate (or credit-adjusted effective interest rate for financial assets that were credit-impaired when purchased or created).

Derecognition of financial assets

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity.

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss. In addition, on derecognition of an investment in a debt instrument classified as at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss. In contrast, on derecognition of an investment in equity instrument which the Group has elected on initial recognition to measure at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve is not reclassified to profit or loss, but is transferred directly to retained earnings.

Financial liabilities

Financial liabilities are classified as at FVTPL on initial recognition. On initial recognition of liabilities other than those that are recognised at FVTPL, transaction costs directly attributable to the acquisition or issuance thereof are also recognised in the fair value.

A financial liability is subsequently classified at amortized cost except:

(a) Financial liabilities at FVTPL: These liabilities including derivative instruments are subsequently measured at fair value.

(b) Financial liabilities arising if the transfer of the financial asset does not meet the conditions of derecognition from the financial statements or if the ongoing relationship approach is applied:

When the Group continues to present an asset based on the ongoing relationship approach, a liability in relation to this is also recognised in the financial statements. The transferred asset and the related liability are measured to reflect the rights and liabilities that the Company continues to hold. The transferred liability is measured in the same manner as the net book value of the transferred asset.

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2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.5 Summary of Significant Accounting Policies (cont'd)

Financial Instruments (cont'd)

Financial liabilities (cont'd)

(c) A contingent consideration recognized in the financial statements by the entity acquired in a business combination where TFRS 3 is applied: After initial recognition, the related contingent consideration is measured as at FVTPL.

The entity does not reclassify any financial liability.

Derecognition of financial liabilities

The Group derecognises financial liabilities only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

Effect of Currency Exchange

Foreign Currency Balances and Transactions

The financial statements of the Group are presented in USD, the currency (functional currency) that is valid in the basic economic environment in which its. The financial position of the Group and the results of its operations are expressed in TL which the presentation currency for the consolidated financial statements.

In preparing the financial statements of the individual entities, transactions in currencies other than US Dollar (foreign currencies) are recorded at the rates of exchange prevailing on the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. The Group has determined TL as the reporting currency for the purpose of presenting the financial statements and footnotes. The financial statements are translated into the presentation TL currency using the period-end rate for statement of financial position items, capital and legal reserves, historical rates for other equity items excluding capital and legal reserves, and average rates for profit or loss statement items.

Events After the Reporting Period

Events after the reporting period are those events that occur between the balance sheet date and the date when the financial statements are authorized for issue, even if they occur after an announcement related with the profit for the year or public disclosure of other selected financial information.

The Group adjusts the amounts recognized in its financial statements if adjusting events occur after the balance sheet date.

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2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.5 Summary of Significant Accounting Policies (cont'd)

Provisions, Contingent Assets and Liabilities

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

As of 31 December 2022, the Group has no provision for litigation.

Income Taxes

Income tax expense represents the sum of the tax currently payable and deferred tax.

Current tax

Current year tax liability is calculated on the basis of the taxable portion of the period profit which is not included in the scope of the technology development region. Taxable profit differs from 'profit before tax' as reported in the consolidated statement of profit or loss because of items of income or expense that are taxable or deductible in other years and it excludes items that are never taxable or deductible. The Group's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax

Deferred tax liability or asset is recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax rates which are used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such deferred tax assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be sufficient taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

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2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.5 Summary of Significant Accounting Policies (cont'd)

Income Taxes (cont'd)

Deferred tax (cont'd)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

Current and deferred tax for the period

Current and deferred tax are recognized as in profit or loss, except when they relate to items that are recognized in other comprehensive income or directly in equity.

Employee Benefits

Employee Termination Benefits:

Under Turkish law and union agreements, lump sum payments are made to employees retiring or involuntarily leaving the Group. Such payments are considered as being part of defined retirement benefit plan as per TAS 19 (Revised) Employee Benefits ("TAS 19").

The employee termination benefit liability recognized in the consolidated statement of financial position represents the present value of the defined benefit obligation. The actuarial gains and losses are recognized in other comprehensive income.

Statement of Cash Flows

In statement of cash flows, cash flows are classified according to operating, investing and financing activities.

Share Capital and Dividends

Common shares are classified as equity. Dividends on common shares are recognized in equity by deducting the dividend amount from accumulated profits in the period in which they are approved and declared.

2.6 Significant Accounting Judgments, Estimates and Assumptions

Critical judgments in applying the Group's accounting policies

In the process of applying the group's accounting policies, which are described in Note 2.5, management has made the following judgments that have the most significant effect on the amounts recognized in the financial statements:

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2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.6 Significant Accounting Judgments, Estimates and Assumptions (cont'd)

The Useful lives of Property, Plant and Equipment

The Group depreciates its property and equipment by taking the useful lives in Notes 8 and 9 into account. Useful lives of property, plant and equipment are based on best estimation of the Management, reviewed at every date of balance sheet and corrected in case of need.

Measurement of expected credit loss

The Group uses reasonable and supportable forward-looking information that is based on assumptions about future economic conditions and how these conditions will affect each other while measuring expected loss provision.

The loss of default is an estimate of default losses. Taking into account the cash flows arising from collateral and credit enhancements, it is based on the difference between the receivables that the lender expects to collect and the cash flows in contracts.

The probability of default is an important input in measuring expected credit losses. The probability of default is an estimate of the probability of default in a given time period; The calculation includes historical data, assumptions and expectations of future conditions.

3. CASH AND CASH EQUIVALENTS

	31 December 2022	31 December 2021
Cash on hand	492,233	266,047
Cash at banks	56,643,845	65,842,501
<i>Demand deposits</i>	37,924,900	10,889,879
<i>Time deposits</i>	18,718,945	54,952,622
	<u>57,136,078</u>	<u>66,108,548</u>

<u>Time Deposits</u>	<u>Effective Interest Rate</u>	<u>Maturity Date</u>	<u>31 December 2022</u>
US Dollar (TL denominated)	% 1,50	6.01.2023	18,718,945
			<u>18,718,945</u>

<u>Time Deposits</u>	<u>Effective Interest Rate</u>	<u>Maturity Date</u>	<u>31 December 2021</u>
US Dollar (TL denominated)	% 0,60	11.01.2022	19,993,500
US Dollar (TL denominated)	% 0,65	24.01.2022	10,663,200
US Dollar (TL denominated)	% 0,70	31.01.2022	7,330,950
EUR (TL denominated)	% 0,10	24.01.2022	11,309,981
EUR (TL denominated)	% 0,10	31.01.2022	5,654,991
			<u>54,952,622</u>

Explanations about the nature and level of risks related to cash and cash equivalents are provided in Note 22. As of 31 December 2022, the Group do not have any worth of restricted cash. (31 December 2021: None.)

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4. SEGMENT REPORTING

The Group is managed as a single reporting unit that develop software solutions for the travel industry, especially for airlines, tour operators and airports, providing them as a service, additional development, maintenance and operating activities. The Group's Chief Operating Decision Maker is the Board of Directors. The resource utilization decisions are made from single center by considering all service categories as a whole. The objective in making resource utilization decisions is to maximize consolidated financial results, rather than highlight specific regions or categories. All other assets and liabilities have been associated with the Group's only integrated reporting section.

5. RELATED PARTY DISCLOSURES

The receivables from related parties arise from: development and maintenance services and hosting and database management services, their maturity is one month on average and bear no interest. The payables to related parties arise mainly from consultancy services, their maturity is one month on average and bear no interest.

The details of the transactions between the Group and other related parties are as follows.

	Trade Receivables		Other Receivables (*)	
	Current	Non-Current	Current	Non-Current
Balances with Related Parties	31 December 2022	31 December 2021	31 December 2022	31 December 2021
Shareholders				
Pegasus Hava Taşımacılığı A.Ş.	8,828,384	2,147,582	-	163,260
Fatma Nur Gökman	-	-	-	102,851
Dilek Ovacık	-	-	-	21,226
Hakan Ünlü	-	-	-	19,592
Özkan Dülger	-	-	-	19,592
Others				
Amadeus Bilgi Teknolojisi Hizmetleri A.Ş.	2,305,911	1,611,569	-	-
	<u>11,134,295</u>	<u>3,759,151</u>	<u>-</u>	<u>326,521</u>

(*) Other receivables from related parties arise from the reflection of the expenditures made within the scope of public offering activities to be covered by the shareholders.

The transactions with related parties for the periods ended 31 December 2022 and 31 December 2021 are as follows:

Transactions with Related Parties	1 January -	1 January -
	31 December 2022	31 December 2021
	Sales	Sales
Pegasus Hava Taşımacılığı A.Ş.	69,225,431	29,789,941
Amadeus Bilgi Teknolojisi Hizmetleri A.Ş.	21,030,443	11,407,146
	<u>90,255,874</u>	<u>41,197,087</u>

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5. RELATED PARTY DISCLOSURES (cont'd)

Benefits provided to key personnel:

The Executives of the Group consist of members of its board of directors, assistant general managers and directors. The benefits provided to the Executives include salary, bonus, private health insurance, and transportation. The benefits provided to Executives in the period are as follows:

	1 January- 31 December 2022	1 January- 31 December 2021
Salaries and other short term benefits	11,417,129	5,887,809
	<u>11,417,129</u>	<u>5,887,809</u>

6. TRADE RECEIVABLES AND PAYABLES

a) Trade Receivables

The details of the Group's trade receivables as of balance sheet date are as follows:

	31 December 2022	31 December 2021
<u>Current trade receivables</u>		
Trade receivables	69,910,251	44,923,728
Trade receivables from related parties (Note: 5)	11,134,295	3,759,151
Income accruals	8,065,175	754,048
Expected credit loss (-)	(5,781,290)	(12,997,241)
	<u>83,328,431</u>	<u>36,439,686</u>

Trade receivables are amounts due from customers for services performed in the ordinary course of business. The average maturity of trade receivables is 70 days (31 December 2021: 75 days) and classified as a current trade receivables.

As of 31 December 2022, receivables of the Group amounting to TL 35,097,059 are overdue but not impaired (31 December 2021: TL 17,576,998). As of 31 December 2022, The Group's provisions for doubtful receivables are TL 5,781,290 (2021: TL 12,997,241).

	1 January- 31 December 2022	1 January- 31 December 2021
<u>Movement of Allowance for Doubtful Receivables</u>		
Balance at beginning of the year	12,997,241	7,711,888
Charge for the period (Note: 16)	373,605	271,546
Written off provision (*)	(10,630,904)	(841,078)
Currency translation difference	3,041,348	5,854,885
Closing balance	<u>5,781,290</u>	<u>12,997,241</u>

(*) Represents uncollectible balances subject to doubtful provision in previous years, which were then written off from statutory records as requirements stipulated by the legislation were completed.

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6. TRADE RECEIVABLES AND PAYABLES (cont'd)

b) Trade Payables

Details of the Group's trade payables as of the reporting date are as follows:

	31 December 2022	31 December 2021
<u>Short term trade payables</u>		
Trade payables to service providers	25,822,928	13,574,008
Other trade payables	430,533	368,432
	<u>26,253,461</u>	<u>13,942,440</u>

As of 31 December 2022, average maturity of the Group's trade payables is 52 days (31 December 2021: 55 days).

7. PREPAID EXPENSES AND DEFERRED INCOME

	31 December 2022	31 December 2021
<u>Short-term prepaid expenses</u>		
Deferred implementation expenses	15,557,715	6,965,469
Prepaid software support expenses	9,949,073	3,904,593
Prepaid insurance expenses	3,765,574	2,060,193
Prepaid marketing and sales expenses	1,375,496	182,620
Order advances given	251,604	269,312
Business advances given	129,187	253,264
Other prepaid expenses	949,333	621,766
	<u>31,977,982</u>	<u>14,257,217</u>
	31 December 2022	31 December 2021
<u>Long-term prepaid expenses</u>		
Deferred implementation expenses	36,034,036	11,650,172
Prepaid software support expenses	101,544	296,631
Other prepaid expenses	14,012	16,641
	<u>36,149,592</u>	<u>11,963,444</u>
	31 December 2022	31 December 2021
<u>Short-term deferred income</u>		
Deferred implementation income	16,437,919	7,387,105
Other deferred Income	700,625	358,217
	<u>17,138,544</u>	<u>7,745,322</u>

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7. PREPAID EXPENSES AND DEFERRED INCOME (cont'd)

	31 December 2022	31 December 2021
<u>Long-term deferred income</u>		
Deferred implementation income	38,692,598	12,538,590
Other deferred Income	706,366	-
	<u>39,398,964</u>	<u>12,538,590</u>

8. PROPERTY, PLANT AND EQUIPMENT

	Furnitures & Fixtures	Leasehold improvements	Construction in progress	Total
<u>Cost Value</u>				
Opening balance as of 1 January 2022	17,963,147	2,634,623	-	20,597,770
Additions	16,279,313	80,257	38,215,381	54,574,951
Disposals	(4,535)	-	-	(4,535)
Foreign currency translation difference	9,347,326	1,071,713	4,957,479	15,376,518
Closing balance as of 31 December 2022	<u>43,585,251</u>	<u>3,786,593</u>	<u>43,172,860</u>	<u>90,544,704</u>
<u>Accumulated Depreciation</u>				
Opening balance as of 1 January 2022	(11,991,536)	(1,201,015)	-	(13,192,551)
Charge of the year	(3,872,866)	(476,542)	-	(4,349,408)
Disposals	4,535	-	-	4,535
Foreign currency translation difference	(5,332,356)	(545,615)	-	(5,877,971)
Closing balance as of 31 December 2022	<u>(21,192,223)</u>	<u>(2,223,172)</u>	<u>-</u>	<u>(23,415,395)</u>
Carrying value as of 31 December 2022	<u>22,393,028</u>	<u>1,563,421</u>	<u>43,172,860</u>	<u>67,129,309</u>
	Furnitures & Fixtures	Leasehold improvements	Construction in progress	Total
<u>Cost Value</u>				
Opening balance as of 1 January 2021	7,316,612	893,637	-	8,210,249
Additions with leasing	1,682,583	-	-	1,682,583
Additions	1,547,416	683,796	-	2,231,212
Disposals	(28,414)	-	-	(28,414)
Foreign currency translation difference	7,444,950	1,057,190	-	8,502,140
Closing balance as of 31 December 2021	<u>17,963,147</u>	<u>2,634,623</u>	<u>-</u>	<u>20,597,770</u>
<u>Accumulated Depreciation</u>				
Opening balance as of 1 January 2021	(5,731,388)	(487,546)	-	(6,218,934)
Charge of the year	(1,163,256)	(216,013)	-	(1,379,269)
Disposals	18,708	-	-	18,708
Foreign currency translation difference	(5,115,600)	(497,456)	-	(5,613,056)
Closing balance as of 31 December 2021	<u>(11,991,536)</u>	<u>(1,201,015)</u>	<u>-</u>	<u>(13,192,551)</u>
Carrying value as of 31 December 2021	<u>5,971,611</u>	<u>1,433,608</u>	<u>-</u>	<u>7,405,219</u>

As of 31 December 2022, there are no mortgage on property, plant and equipment. (31 December 2021 : None.)

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8. PROPERTY, PLANT AND EQUIPMENT (cont'd)

Useful lives of property and equipment are as follows:

	Useful Life
Furnitures & Fixtures	4 Years
Leasehold improvements	5 Years
Construction in progress	15 Years

9. INTANGIBLE ASSETS

	Rights	Developed software	Purchased software	Total
Cost Value				
Opening balance as of 1 January 2022	41,113,767	263,877,359	6,425,804	311,416,930
Additions	7,537,731	106,155,474	28,137	113,721,342
Foreign currency translation difference	17,539,624	120,068,308	2,592,166	140,200,098
Closing balance as of 31 December 2022	<u>66,191,122</u>	<u>490,101,141</u>	<u>9,046,107</u>	<u>565,338,370</u>
Accumulated Depreciation				
Opening balance as of 1 January 2022	(9,346,591)	(70,652,810)	(4,824,036)	(84,823,437)
Charge of the year	(11,126,759)	(37,939,819)	(762,977)	(49,829,555)
Foreign currency translation difference	(5,208,503)	(33,382,684)	(2,042,230)	(40,633,417)
Closing balance as of 31 December 2022	<u>(25,681,853)</u>	<u>(141,975,313)</u>	<u>(7,629,243)</u>	<u>(175,286,409)</u>
Carrying value as of 31 December 2022	<u>40,509,269</u>	<u>348,125,828</u>	<u>1,416,864</u>	<u>390,051,961</u>
	Rights	Developed software	Purchased software	Total
Cost Value				
Opening balance as of 1 January 2021	6,336,628	110,199,999	3,468,050	120,004,677
Additions with leasing	18,030,146	-	-	18,030,146
Additions	1,722,253	43,785,095	129,850	45,637,198
Foreign currency translation difference	15,024,740	109,892,265	2,827,904	127,744,909
Closing balance as of 31 December 2021	<u>41,113,767</u>	<u>263,877,359</u>	<u>6,425,804</u>	<u>311,416,930</u>
Accumulated Depreciation				
Opening balance as of 1 January 2021	(2,693,260)	(26,306,397)	(2,295,498)	(31,295,155)
Charge of the year	(2,995,175)	(15,542,280)	(465,183)	(19,002,638)
Foreign currency translation difference	(3,658,156)	(28,804,133)	(2,063,355)	(34,525,644)
Closing balance as of 31 December 2021	<u>(9,346,591)</u>	<u>(70,652,810)</u>	<u>(4,824,036)</u>	<u>(84,823,437)</u>
Carrying value as of 31 December 2021	<u>31,767,176</u>	<u>193,224,549</u>	<u>1,601,768</u>	<u>226,593,493</u>

TL 37,939,819 of depreciation and amortization expense for the current period (2021: TL 15,542,280) has been charged in "Cost of sales," TL 16,234,609 of depreciation and amortization expense for the current period has been charged in "general administrative expenses" (2021: TL 4,820,919).

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9. INTANGIBLE ASSETS (cont'd)

Useful lives of intangible assets are as follows:

	Useful Life
Developed software	10 Years
Rights	3-15 Years
Purchased software	3 Years

10. COMMITMENTS

Collaterals-Pledges-Mortgages(“CPM”)

The details of the CPMs given by the Group as of 31 December 2022 and 31 December 2021 is as follows:

CPMs given by the Group:	31 December 2022				31 December 2021			
	TL equivalent	USD	EUR	TL	TL equivalent	USD	EUR	TL
A. Total amounts of CPM given on behalf of its own legal entity	41,367,651	2,212,375	-	-	41,765,360	1,955,750	1,040,000	7,000
<i>-Collateral</i>	41,367,651	2,212,375	-	-	41,765,360	1,955,750	1,040,000	7,000
B. Total amounts of CPM given on behalf of subsidiaries that are included in full consolidation	-	-	-	-	-	-	-	-
<i>-Collateral</i>	-	-	-	-	-	-	-	-
C. Total amounts of CPM given in order to guarantee third parties debts for routine trade operations	-	-	-	-	-	-	-	-
<i>-Collateral</i>	-	-	-	-	-	-	-	-
D. Total amounts of other CPM given								
i. Total amount of CPM given on behalf of the Parent	-	-	-	-	-	-	-	-
<i>-Collateral</i>	-	-	-	-	-	-	-	-
ii. Total amount of CPM given on behalf of other group companies not covered in B and C	-	-	-	-	-	-	-	-
<i>-Collateral</i>	-	-	-	-	-	-	-	-
iii. Total amount of CPM given on behalf of third parties not covered in C	-	-	-	-	-	-	-	-
<i>-Collateral</i>	-	-	-	-	-	-	-	-
TOTAL	41,367,651	2,212,375	-	-	41,765,360	1,955,750	1,040,000	7,000

The ratio of other CPMs given by the Group to banks and customers to the Group's equity is 0% as of 31 December 2022. (31 December 2021: 0%)

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11. FINANCIAL INSTRUMENTS

Financial Investments

The details of the Group's short term financial investments as of 31 December 2022 is as follows:

	31 December 2022	31 December 2021
Short-Term		
Financial investments measured at amortized cost	192,532,581	-
Exchange rate protected time deposit	26,519,481	-
Exchange rate protected time deposit converted from FX	43,875,524	-
Venture capital investment fund	791,200	-
	<u>263,718,786</u>	<u>-</u>
	31 December 2022	31 December 2021
Long-Term		
Financial investments measured at amortized cost	61,123,808	-
	<u>61,123,808</u>	<u>-</u>

Financial investments at fair value through profit or loss

The details of the Exchange rate protected time deposit and Exchange rate protected time deposit converted from FX by the Group as of 31 December 2022 is as follows:

	31 December 2022		
	Nominal Value	Interest Accrual	Fair Value
Exchange Rate Protected Time Deposit	21,718,840	4,800,641	26,519,481
	<u>21,718,840</u>	<u>4,800,641</u>	<u>26,519,481</u>

The annual interest rates for Exchange Rate Protected Time Deposit accounts is 16,0% as of 31 December 2022.

	31 December 2022		
	Nominal Value	Interest Accrual	Fair Value
Exchange Rate Protected Time Deposit Converted from FX	42,655,875	1,219,649	43,875,524
	<u>42,655,875</u>	<u>1,219,649</u>	<u>43,875,524</u>

The annual interest rates for Exchange rate protected time deposit converted from FX is 12,0% as of 31 December 2022.

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11. FINANCIAL INSTRUMENTS (cont'd)

Financial investments measured at amortized cost

Financial Investment

Security Issuer	31 December 2022	31 December 2021
TC Hazine Müsteşarlığı	253,656,389	-
	<u>253,656,389</u>	<u>-</u>

Financial investments measured at amortized cost have has an active market and market prices (according to dirty prices) are as follows:

Security Issuer	31 December 2022	31 December 2021
TC Hazine Müsteşarlığı	253,510,657	-
	<u>253,510,657</u>	<u>-</u>

The coupon interest rates and call dates of the financial investments in TL and US Dollars that are measured by their amortized costs and continues as of the reporting date are as follows.

Security Issuer	ISIN Code	Coupon Interest Rate (%)	FX Rate	Asset Value	Call Date
TC Hazine Müsteşarlığı	TRT250123T11	%20,61	TL	204,482	25.01.2023
TC Hazine Müsteşarlığı	US900123CR91	%6,14	US Dollar	98,392,643	23.12.2023
TC Hazine Müsteşarlığı	US900123CA66	%5,20	US Dollar	93,935,453	23.03.2023
TC Hazine Müsteşarlığı	US900123CW86	%7,60	US Dollar	61,123,811	11.14.2024
				<u>253,656,389</u>	

Financial Liabilities

	31 December 2022	31 December 2021
The borrowings		
a) Bank Borrowings	23,372,875	31,741,227
b) Finance Lease Payables	19,211,569	28,404,006
	<u>42,584,444</u>	<u>60,145,233</u>

The borrowings are repayable as follows:

	31 December 2022	31 December 2021
To be paid within 1 year	23,372,875	31,741,227
	<u>23,372,875</u>	<u>31,741,227</u>

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11. FINANCIAL INSTRUMENTS (cont'd)

Financial Liabilities (cont'd)

a) Bank Loans

Currency Type	Weighted Average Effective Interest Rate	31 December 2022	
		Current	Non-current
USD	%2,50	23,372,875	-
		<u>23,372,875</u>	<u>-</u>
Currency Type	Weighted Average Effective Interest Rate	31 December 2021	
		Current	Non-current
USD	% 1,11	16,661,250	-
EUR	%0,94	15,079,977	-
		<u>31,741,227</u>	<u>-</u>

b) Finance Lease Liabilities

	Minimum lease payments		Present value of minimum lease payments	
	31 December 2022	31 December 2021	31 December 2022	31 December 2021
	Finance Lease Payables			
Amounts payable under	19,557,880	29,177,901	19,211,569	28,404,006
Within one year	19,557,880	15,236,167	19,211,569	14,709,138
In the second to fifth years inclusive	-	13,941,734	-	13,694,868
Less : Future finance charges	(346,311)	(773,895)	-	-
Present value of finance lease obligations	<u>19,211,569</u>	<u>28,404,006</u>	<u>19,211,569</u>	<u>28,404,006</u>
Less: Amounts due to settlement within twelve months (shown under current liabilities)			(19,211,569)	(14,709,138)
			<u>-</u>	<u>13,694,868</u>

Reconciliation of obligations arising from financing activities

The table below details changes in the Group's liabilities arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Group's consolidated statement of cash flows as cash flows from financing activities.

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11. FINANCIAL INSTRUMENTS (cont'd)

Financial Liabilities (cont'd)

	1 January 2022	Financing cash flows	Non-Cash Changes			31 December 2022
			Fair Value Adjustments	New leases	Exchange rate movements	
Bank loans (Note 11)	31,741,227	(18,600,425)	-	-	10,232,073	23,372,875
Financial lease liabilities (Note 11)	28,404,006	(18,264,981)	-	-	9,072,544	19,211,569
	<u>60,145,233</u>	<u>(36,865,406)</u>	<u>-</u>	<u>-</u>	<u>19,304,617</u>	<u>42,584,444</u>

	1 January 2021	Financing cash flows	Non-Cash Changes			31 December 2021
			Fair Value Adjustments	New leases	Exchange rate movements	
Bank loans (Note 11)	28,789,246	(11,256,618)	(85,145)	-	14,293,744	31,741,227
Financial lease liabilities (Note 11)	300,033	(2,232,398)	-	19,712,729	10,623,642	28,404,006
	<u>29,089,279</u>	<u>(13,489,016)</u>	<u>(85,145)</u>	<u>19,712,729</u>	<u>24,917,386</u>	<u>60,145,233</u>

12. EMPLOYEE BENEFITS

Employee benefit obligations

The details of the Group's employee benefit obligations as of reporting date are as follows:

	31 December 2022	31 December 2021
<u>Employee benefit obligations</u>		
Social security deductions to be paid	3,452,435	1,459,565
Taxes and funds to be paid	4,574,184	940,214
Payables to personnel	142,462	62,220
	<u>8,169,081</u>	<u>2,461,999</u>

Short-term provision for employee benefits

	31 December 2022	31 December 2021
<u>Short-term provision for employee benefits</u>		
Provision for unused vacations	9,453,636	3,271,310
	<u>9,453,636</u>	<u>3,271,310</u>

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12. EMPLOYEE BENEFITS (cont'd)

Short-term provision for employee benefits

Movement of Provision for Unused Vacation

	1 January- 31 December 2022	1 January- 31 December 2021
As of 1 January	3,271,310	939,318
Provision made during the period / (reversed)	4,551,528	1,185,301
Payments during the period	(245,565)	(133,021)
Foreign currency translation difference	1,876,363	1,279,712
Provision at the end of the period	<u>9,453,636</u>	<u>3,271,310</u>

Long-term provision for employee benefits

Provision for Severance Payment

According to the Turkish Labor Law, the Group is required to make a severance payment to every employee who retires after 25 years of working life (58 for women and 60 for men), who is called for military service or who passes away, provided that the employee has completed one year of service.

The legal cap of severance payment is TL 15,371.40 per month as of 31 December 2022 (31 December 2021: TL 8,284.51).

The liability for severance payment is not legally subject to any funding. Provision for this payment is calculated by estimating the present value of the probable future liabilities of the Company arising from the retirement of its employees. TAS 19 ("Employee Benefits") provides for the development of an entity's liabilities using actuarial valuation methods within the scope of defined benefit plans. Accordingly, the following actuarial assumptions were made in the calculation of the total liability:

The principal assumption is that the maximum liability for each year of service will increase parallel with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. Consequently, in the accompanying financial statements as at 31 December 2022, the provision has been calculated by estimating the present value of the future probable obligation of the Company arising from the retirement of the employees.

- 21.58% real discount rate (31 December 2021: 23.3%) calculated by using 18.04% annual inflation rate (31 December 2021: 17.69%) and 3.00% discount rate (31 December 2021: 4.58%).

- Legal cap valid as of 1 January 2023 TL 19,982.83 has been used in calculations (1 January 2022: TL 10,848.59).

- Estimated amount of retirement pay not paid due to voluntary leaves is also taken into consideration as 13.54% for employees with 0-15 years of service (2021: 14.08%), and 0% for those with 16 or more years of service.

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12. EMPLOYEE BENEFITS (cont'd)

Provision for Severance Payment (cont'd)

Movement table of provision for severance payment is as follows:

	1 January- 31 December 2022	1 January- 31 December 2021
Provision at 1 January	2,194,300	1,002,190
Service cost	2,577,929	674,415
Interest cost	124,796	87,220
Termination benefits paid	(427,594)	(208,505)
Actuarial gain / (loss)	1,127,281	900,569
Foreign currency translation difference	583,824	(261,589)
Provision at the end of the period	<u>6,180,536</u>	<u>2,194,300</u>

The principal assumptions used in the calculation of retirement pay liability are discount rate and anticipated turnover rate.

- If the discount rate had been 1% higher (lower), provision for employee termination benefits would decrease (increase) by TL 612,089.
- If the anticipated turnover rate had been 1% lower (higher) while all other variables were held constant, provision for employee termination benefits would increase (decrease) by TL 320,769.

13. OTHER ASSETS AND LIABILITIES

	31 December 2022	31 December 2021
<u>Other current assets</u>		
VAT carried forward	22,894,928	5,652,443
Other receivables - From Shareholders (Note:5)	-	326,521
Deposits and guarantees given	989,364	137,249
Other current assets	357,549	1,190,453
	<u>24,241,841</u>	<u>7,306,666</u>
	31 December 2022	31 December 2021
<u>Other non current assets</u>		
Deposits and guarantees given	1,038,410	780,693
	<u>1,038,410</u>	<u>780,693</u>

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13. OTHER ASSETS AND LIABILITIES (cont'd)

	31 December 2022	31 December 2021
Other current liabilities		
Tax base increase installment	-	293,238
Other current liabilities	79,730	61,153
	<u>79,730</u>	<u>354,391</u>

14. SHAREHOLDER'S EQUITY

Capital

The capital structure as of 31 December 2022 is as follows:

Shareholders	%	31 December 2022	%	31 December 2021
Pegasus Hava Taşımacılığı A.Ş. (*)	%36,82	46,939,893	%50,00	50,000,000
Fatma Nur Gökman (**)	%23,19	29,572,131	%31,50	31,500,000
Dilek Ovacık	%4,71	6,000,000	%6,50	6,500,000
Hakan Ünlü	%4,34	5,538,462	%6,00	6,000,000
Özkan Dülger	%4,34	5,538,462	%6,00	6,000,000
Publicly Held (***)	%26,597	33,911,052	-	-
<i>Dilek Ovacık</i>	%0,080	102,186	-	-
<i>Hakan Ünlü</i>	%0,074	94,326	-	-
<i>Özkan Dülger</i>	%0,074	94,326	-	-
<i>Diğer</i>	%26,369	33,620,214	-	-
Nominal Capital	100%	127,500,000	100%	100,000,000
Inflation Adjustment		117,442		117,442
Adjusted Capital		<u>127,617,442</u>		<u>100,117,442</u>

(*) Including 786.047 public shares.

(**) Including 495.209 public shares.

(***) Representing shares in circulation.

The Group started trading on Yıldız Market on March 3, 2022 with the transaction code HTTBT. The issued capital of the Group has been increased from TL 100,000,000 to TL 127,500,000 as a result of the public offering of 27,500,000 shares with a total nominal value of TL 27,500,000 issued by completely restricting the rights of existing partners to purchase new shares. The completion of the said capital increase was approved by the Turkish Trade Registry Office on 7 April 2022 and published in the Trade Registry Gazette as of the same date.

As of 31 December 2022, the Group's capital consists of 127,500,000 ordinary shares (2021: 100,000,000 ordinary shares). Nominal value of each share is TL 1 (2021: TL 1).

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14. SHAREHOLDER’S EQUITY (cont’d)

Share premiums on capital stock

	31 December 2022	31 December 2021
	<u> </u>	<u> </u>
Share premiums on capital stock (*)	292,429,353	-
	<u>292,429,353</u>	<u>-</u>

(*) The net public offering income of TL 292,429,353 remaining as a result of the deduction of the transaction costs of 16,945,647 TL incurred in connection with the public offering from the portion of the Company's public offering income of 336,875,000 TL, which exceeds the capital increase of 27,500,000 TL, is transferred to the shares. included in the premium account.

Foreign currency translation differences

For the purpose of preparation of the consolidated financial statements and disclosures, according to TAS 21, balance sheet items except shareholders’ equity in financial statements are translated to TL using balance sheet date USD exchange rates; equity items, income/expenses and cash flows are translated to TL by using the exchange rate of the transaction date (historic rate), and currency translation differences amounting to TL 362,770,478 (31 December 2021 : TL 138,391,961) are presented under shareholders’ equity.

Restricted profit reserves

	31 December 2022	31 December 2021
	<u> </u>	<u> </u>
Legal reserves	2,808,433	120,347
	<u>2,808,433</u>	<u>120,347</u>

15. REVENUE AND COST OF SALES

Revenue From Customer Agreements

The Group derives its revenue from the transfer of services over time and at a point in time. This is consistent with the revenue information that is disclosed for each reportable segment under TFRS 8:

	1 January- 31 December 2022	1 January- 31 December 2021
	<u> </u>	<u> </u>
Domestic Sales	73,948,115	30,213,472
Foreign Sales	276,323,017	108,395,209
Discounts and Other Adjustments	(39,168,437)	(10,343,422)
Revenue	311,102,695	128,265,259
Costs	(142,102,909)	(70,187,294)
Gross Profit	<u>168,999,786</u>	<u>58,077,965</u>

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15. REVENUE AND COST OF SALES (cont'd)

Revenue

Revenue	1 January- 31 December 2022	1 January- 31 December 2021
Application use fee revenue	163,167,142	63,509,193
Maintenance revenue	43,668,090	20,062,278
Additional developments	44,413,507	18,341,952
Infrastructure revenue	35,696,354	16,819,312
Implementation and Integration revenue	14,535,247	7,918,917
License revenue	3,281,193	-
Other	6,341,162	1,613,607
	311,102,695	128,265,259

The Group disaggregates revenues into revenues from application use fee revenue, maintenance revenue, additional developments, infrastructure revenue, implementation and integration revenue and other in accordance with TFRS 15 “Revenue from contracts with customers”. Besides, the Group recognized over the period, “Implementation and integration revenue” of its disaggregated revenues. Installation revenues are recorded by spreading over the contract periods in line with the agreements made with the customers, and the revenues of the following years are accounted as deferred income.

Cost of Sales

Cost of Sales	1 January- 31 December 2022	1 January- 31 December 2021
Personnel expenses	(60,198,535)	(31,247,329)
Amortization expenses (Note: 8,9)	(37,939,819)	(15,542,280)
Software support expenses	(37,027,616)	(20,489,114)
Consultancy expenses	(2,172,080)	(1,434,278)
Travel and accommodation expenses	(2,489,963)	(486,913)
Conference, event and training expenses	(1,613,262)	(737,157)
Representation expenses	(94,458)	(27,887)
Other	(567,176)	(222,336)
	(142,102,909)	(70,187,294)

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16. GENERAL ADMINISTRATIVE EXPENSES AND MARKETING/ SALES EXPENSES

Marketing and Sales Expenses

	1 January- 31 December 2022	1 January- 31 December 2021
Personnel expenses	(14,294,080)	(5,504,145)
Sales premium expenses	(11,809,182)	(2,130,035)
Advertising, marketing and sales expenses	(8,637,707)	(1,117,049)
Travel and accomodation expenses	(3,837,263)	(835,819)
Consultancy expenses	(2,254,307)	(744,118)
Conference, event and training expenses	(2,594,252)	(501,649)
Other	(1,778,177)	(802,760)
	<u>(45,204,968)</u>	<u>(11,635,575)</u>

General Administrative Expenses

	1 January- 31 December 2022	1 January- 31 December 2021
Depreciation and amortization expenses (Note: 8, 9)	(16,234,609)	(4,820,919)
Personnel expenses	(13,006,562)	(5,663,220)
Consultancy expenses	(4,337,772)	(1,667,236)
Rent expenses	(2,259,984)	(1,874,017)
Conference, event and training expenses	(1,826,855)	(222,916)
Office expenses	(1,749,760)	(781,400)
Insurance expenses	(1,542,092)	(646,687)
Software support expenses	(1,082,117)	(429,927)
Travel and accomodation expenses	(481,309)	(28,099)
Taxes and fees expenses	(440,659)	(157,251)
Doubtful receivable allowance expense (Note: 6)	(373,605)	(271,546)
Representation expenses	(289,183)	(323,995)
Other	(2,922,350)	(641,405)
	<u>(46,546,857)</u>	<u>(17,528,618)</u>

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17. OTHER OPERATING INCOME AND EXPENSES

As of 31 December 2022 and 31 December 2021, detail of other operating income is as follows:

Other income from operating activities

	1 January- 31 December 2022	1 January- 31 December 2021
Government incentives (*)	11,456,114	4,568,187
Foreign exchange gain	6,910,457	913,457
Other	2,237,141	389,836
	<u>20,603,712</u>	<u>5,871,480</u>

(*) These are the incentive incomes utilized within the scope of the Turquality Brand Program.

As of 31 December 2022 and 31 December 2021, detail of other operating expenses is as follows:

Other expenses from operating activities

	1 January- 31 December 2022	1 January- 31 December 2021
Foreign exchange loss	(18,109,347)	(7,001,927)
Tax base increase expense	-	(456,693)
Previous period expenses	(7,299)	(60,148)
Other	(152,271)	(41,484)
	<u>(18,268,917)</u>	<u>(7,560,252)</u>

18. INCOME FROM INVESTING ACTIVITIES

	1 January- 31 December 2022	1 January- 31 December 2021
Interest income	23,346,193	-
Fair value gain from financial investment	5,328,993	784,261
	<u>28,675,186</u>	<u>784,261</u>

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19. FINANCE INCOME AND EXPENSES

Finance Expenses

	1 January- 31 December 2022	1 January- 31 December 2021
Foreign exchange losses	(37,928,746)	(1,005,157)
Commission expenses for letter of guarantee	(471,329)	(627,337)
Interest expense on bank loans	(611,087)	(431,743)
	<u>(39,011,162)</u>	<u>(2,064,237)</u>

Finance Income

	1 January- 31 December 2022	1 January- 31 December 2021
Foreign exchange gain	3,341,605	2,902,996
	<u>3,341,605</u>	<u>2,902,996</u>

20. OTHER COMPREHENSIVE INCOME ANALYSIS

	1 January- 31 December 2022	1 January- 31 December 2021
Foreign currency translation fund	224,378,517	116,225,154
Actuarial loss/ (gain) on defined retirement benefit plans	(1,127,281)	(900,569)
Tax effect	63,808	50,976
	<u>223,315,044</u>	<u>115,375,561</u>

Currency Translation Fund

	1 January- 31 December 2022	1 January- 31 December 2021
Balance at the beginning of the period	138,391,961	22,166,807
Period charge	224,378,517	116,225,154
Balance at the end of the period	<u>362,770,478</u>	<u>138,391,961</u>

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21. TAX ASSETS AND LIABILITIES (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES)

	31 Aralık 2022	31 Aralık 2021
<i>Current tax liability</i>		
Current corporate tax provision	14,738,281	4,980,154
Less: prepaid taxes and funds	(14,726,501)	(2,568,965)
	<u>11,780</u>	<u>2,411,189</u>
<i>Income tax recognized in profit or loss</i>		
	1 January- 31 December 2022	1 January- 31 December 2021
<i>Tax expense comprises:</i>		
Current tax expense	(14,738,281)	(4,980,154)
Deferred tax income	694,687	(516,349)
Total tax expense	<u>(14,043,594)</u>	<u>(5,496,503)</u>

Corporate Tax

The Company is subject to corporate tax in Turkey.

The Company benefits from the " Law No. 4691 on Technology Development Zones", since it is operating at ITU Teknokent. According to Provisional Article 2 of the Law No. 4691 on Technology Development Zones"; the profits earned by the taxpayers operating in the region from the software and R & D activities exclusively in this zone have been exempted from the Corporate Tax until 31 December 2028, independent of the date on which the activity was initiated.

Also, salaries of R&D and support staff regarding their work in these zones is excepted from any tax until 31 December 2028.

However, even if the profits resulting from activities performed outside the region are obtained from software and R&D activities, they are not considered as exceptions.

In technology development zones, companies engaged in software and R & D activities and wishing to sell the products and services they have designed as a result of these activities on their own can benefit from this exception to revenues by segmenting the revenues according to transfer pricing regulations and excluding the part of their revenue corresponding to intangible assets such as licences, patents etc. The part of the income generated by the production and marketing organization is not considered to be excepted. However, revenue as a result of activities such as installation, revision, improvement, preparation of additional software is subject to exception. The Company is subject to corporation tax for the income as a result of hosting activities and the costs that they can associate during the submission of these services.

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21. TAX ASSETS AND LIABILITIES (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES) (cont'd)

Provision is recorded in the accompanying financial statements for the estimated tax liabilities related to the Company's results for the current period. The corporate tax that will be accrued over the income of the Company is calculated on the tax base excluding revenue generated by activities in technology development zone revenue excepted from tax and other discounts (previous year losses and unused investment incentives, if any) and including non-deductible expenses.

In Turkey, effective corporate tax rate is 23% (20% in the following periods) (2021: 25%).

In Turkey, the provisional tax is calculated and accrued on a quarterly basis. Since the Company's Shares started to be traded in İstanbul stock exchange for the first time in 2022, Article 32/6 of the Corporate Tax Law; The corporate tax rate is applied with a discount of 2 % to the corporate earnings of the 5 accounting periods, starting from the accounting period in which their shares are offered to the public for the first time, to those whose shares are offered to the public for the first time in the İstanbul stock exchange, Provisional tax rate to be calculated on corporate earnings over the period of taxation of corporate earnings in 2020 according to provisional tax periods is 21% (2021: 25%) Losses can be carried forward for a maximum period of 5 years to be deducted from the taxable profit to be incurred in future years. However, the losses can not be deducted retrospectively from the profits of the previous years.

There is no definitive and conciliatory procedure for tax assessment in Turkey. Companies prepare their tax declarations between 1-25 April of the year following the close of the accounting period of the related year. These statements and the accounting records on which they are based may be reviewed and amended by the Tax Office within 5 years.

Withholding Income Tax

In addition to the corporate tax, withholding income tax shall be additionally calculated on dividends except those paid to taxpayer corporations or local branches of foreign companies in Turkey. Withholding income tax was applied as 10% for all companies between 24 April 2003 - 22 July 2006. This rate has been applied to 15% since 22 July 2006 by the decree No. 2006/10731 by the Council of Ministers. Dividends that are not distributed and added to the capital are not subject to income tax withholding.

19.8% withholding tax is required on investment deductions based on investment incentive certificates obtained before 24 April 2003. After this date, no withholding tax is applied on investments not based on investment incentive certificates.

Deferred Taxes

The Group records deferred tax assets and liabilities for temporary timing differences arising from differences that are not covered by the exception to the technology development zone between the statutory and TFRS based financial statements. Such differences usually arise from the fact that certain income and expense items are included in different periods in the financial statements prepared in accordance with TFRS as the basis of the taxation, and the differences are stated below.

The tax rate used in the calculation of deferred tax assets and liabilities is 21% over temporary timing differences that are expected to reverse in 2022, 20% over temporary timing differences that are expected to reverse in 2023, and 20% over temporary timing differences that are expected to reverse after 2024.

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21. TAX ASSETS AND LIABILITIES (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES) (cont'd)

Deferred Taxes (cont'd)

In addition, as stated in important accounting policies, within the scope of the Technology Development Zones Law No. 4691, 30% of the taxable adjustments in the Group's deferred tax calculation are determined as exceptions.

<u>Deferred tax assets / (liabilities)</u>	<u>31 Aralık 2022</u>	<u>31 Aralık 2021</u>
Provision for doubtful receivables	26,716	538,199
Depreciation / amortization differences of property, plant and equipment and other intangible assets	671,759	(604,683)
Income and expense accruals	(344,029)	31,268
Other	938,055	374,359
	<u>1,292,501</u>	<u>339,143</u>

The movements of deferred tax assets for the periods ending as of 31 December 2022 are given below:

<u>Movement of deferred tax asset / (liabilities):</u>	<u>1 January- 31 December 2022</u>	<u>1 January- 31 December 2021</u>
Opening balance as of 1 January	339,143	606,729
Charged to statement of income	694,687	(516,349)
Charged to equity	63,808	50,976
Foreign currency translation difference	194,863	197,787
Closing balance at the end of the period	<u>1,292,501</u>	<u>339,143</u>

<u>Reconciliaton of provision for taxes:</u>	<u>1 January- 31 December 2022</u>	<u>1 January- 31 December 2021</u>
Profit from operations before tax	72,588,385	28,848,020
	<u>%21</u>	<u>%25</u>
Tax at the domestic income tax rate of 21% (2021: 25%)	(15,243,561)	(7,212,005)
Tax effects of:		
- effect of adjustment not calculated deferred tax	(2,625,844)	2,381,739
- non-tax-deductible expenses	(54,657,421)	(114,166)
- research and development concessions and other allowances	24,934,125	5,256,619
- Exchange difference and interest to be exempted	1,170,865	-
- Premium on issued shares exemptions	54,200,655	-
- Exchange differences arising on translating	(21,822,413)	(5,808,690)
Income tax expense recognised in profit	<u>(14,043,594)</u>	<u>(5,496,503)</u>

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22. NATURE AND LEVEL OF RISKS DERIVING FROM FINANCIAL INSTRUMENTS

a) Capital risk management

The Group manages its capital to ensure that entities in the Group will be able to continue as going concerns while maximizing the return to stakeholders through the optimization of the debt and equity balance.

The Group determines the amount of share capital in proportion to the risk level. The equity structure of the Group is arranged in accordance with the economic outlook and the risk attributes of assets.

As of 31 December 2022 and 2021, the group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings less cash and cash equivalents is as follows:

	1 January- 31 December 2022	1 January- 31 December 2021
Financial Liabilities (Note: 11)	42,584,444	60,145,233
Less: Cash and Cash equivalents and Financial Investments	(381,978,672)	(66,108,548)
Net Debt	(339,394,228)	(5,963,315)
Total Equity	867,918,523	266,129,335
Total Shareholder's Equity (Note: 14)	127,500,000	100,000,000
	<u>(2.66)</u>	<u>(0.06)</u>

b) Financial Risk Factors

The main risks arising from the Group's financial instruments can be identified as credit risk. The Group management reviews and agrees policies for managing each of these risks. The Group also monitors the market price risk arising from all financial instruments.

b.1) Credit risk management

Credit Risks with Respect to Financial Instruments	Receivables				Cash at Banks
	Trade Receivables		Other Receivables		
31 December 2022	Related Party	Other	Related Party	Other	
Maximum Credit Risk as of the Reporting Date (A+B+C+D)	11,134,295	72,194,136	-	-	56,643,845
- Secured Portion of the Maximum Credit Risk	-	-	-	-	-
A. Net Book Value of Due and Unimpaired Financial Assets	11,094,469	37,097,077	-	-	56,643,845
B. Net Book Value of Overdue and Unimpaired Financial Assets	39,826	35,097,059	-	-	-
C. Net Book Value of Impaired Financial Assets	-	-	-	-	-
- Overdue (Book Value)	-	5,781,290	-	-	-
- Impairment (-)	-	(5,781,290)	-	-	-
- Secured Portion of the Net Value	-	-	-	-	-
- Due (Book Value)	-	-	-	-	-
- Impairment (-)	-	-	-	-	-
- Secured Portion of the Net Value	-	-	-	-	-
D. Off-Balance Sheet Items Posing Credit Risk	-	-	-	-	-

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22. NATURE AND LEVEL OF RISKS DERIVING FROM FINANCIAL INSTRUMENTS (cont'd)

b) Financial Risk Factors (cont'd)

b.1) Credit risk management

Credit Risks with Respect to Financial Instruments	Receivables				Cash at Banks
	Trade Receivables		Other Receivables		
	Related Party	Other	Related Party	Other	
31 December 2021					
Maximum Credit Risk as of the Reporting Date (A+B+C+D)	3,759,151	32,680,535	-	-	65,842,501
- Secured Portion of the Maximum Credit Risk	-	-	-	-	-
A. Net Book Value of Due and Unimpaired Financial Assets	3,728,443	15,103,537	-	-	65,842,501
B. Net Book Value of Overdue and Unimpaired Financial Assets	30,708	17,576,998	-	-	-
C. Net Book Value of Impaired Financial Assets	-	-	-	-	-
- Overdue (Book Value)	-	12,997,241	-	-	-
- Impairment (-)	-	(12,997,241)	-	-	-
- Secured Portion of the Net Value	-	-	-	-	-
- Due (Book Value)	-	-	-	-	-
- Impairment (-)	-	-	-	-	-
- Secured Portion of the Net Value	-	-	-	-	-
D. Off-Balance Sheet Items Posing Credit Risk	-	-	-	-	-

Remarks Regarding the Credit Quality of Financial Assets

Credit risk is defined as the risk of financial loss to the Group because one of the parties to the financial instrument cannot fulfill its contractual obligation. Financial instruments that can cause significant credit risk concentration of the Group are mainly cash and cash equivalents and trade receivables. The maximum credit risk that the Group may be exposed to is the amounts reflected in the financial statements.

The Group has cash and cash equivalents in various financial institutions. The Group manages and manages the reliability of the financial institutions in which the risk is related.

The Group controls credit risk primarily by credit ratings and credit limits to counterparties, thereby limiting the total risk from a single counterparty.

Provision for doubtful receivables for financial assets is determined based on previous experience.

Aging of overdue receivables is as follows:

31 December 2022	Trade Receivables	
	Related Party	Other
Past due up to 30 days	39,826	8,701,621
Past due 1 - 3 months	-	9,917,342
Past due 3 - 12 months	-	10,351,987
Past due 1 - 5 year	-	6,126,109
Total past due receivables	39,826	35,097,059

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22. NATURE AND LEVEL OF RISKS DERIVING FROM FINANCIAL INSTRUMENTS (cont'd)

Remarks Regarding the Credit Quality of Financial Assets

31 December 2021	Trade Receivables	
	Related Party	Other
Past due up to 30 days	30,708	3,819,479
Past due 1 - 3 months	-	5,756,406
Past due 3 - 12 months	-	6,453,129
Past due 1 - 5 year	-	1,547,984
Total past due receivables	30,708	17,576,998

b.2) Liquidity Risk Management

The main responsibility for liquidity risk management belongs to the board of directors. The Board has established an appropriate liquidity risk management framework for short, medium and long-term funding and liquidity requirements of the Group's management.

The funding risk of the current and future debt requirements is managed through obtaining perpetual accessibility to sufficient number of high quality lenders. The Group management monitors Group's liquidity reserves according to cash flow forecasts.

The table below shows the maturity distribution of the Group's non-derivative financial liabilities. The following tables are prepared based on the Group's liabilities without discounting and taking the earliest due dates into consideration. Interests to be paid over these obligations are included in the table below.

Liquidity Risk Table:

Since the Group manages liquidity risk by considering expected maturity of liabilities, the distribution of cash flows arising from non-derivative financial liabilities according to the expected maturities of the Group is also given:

31 December 2022	Carrying value	Total Contracted Cash	Less than 1 month	3 to 12 months	1 to 5 years
		Outflows			
Financial lease liabilities (Note:11)	19,211,569	19,557,871	-	19,557,871	-
Trade payables (Note: 6)	26,253,461	26,253,461	26,253,461	-	-
Bank borrowings (Note: 11)	23,372,875	23,372,875	-	23,372,875	-
	68,837,905	69,184,207	26,253,461	42,930,746	-
31 December 2021	Carrying value	Total Contracted Cash	Less than 1 month	3 to 12 months	1 to 5 years
		Outflows			
Financial lease liabilities (Note:11)	28,404,006	29,177,901	7,181,337	15,017,801	6,978,763
Trade payables (Note: 6)	13,942,440	13,942,440	13,942,440	-	-
Bank borrowings (Note: 11)	31,741,227	31,741,227	-	31,741,227	-
	74,087,673	74,861,568	21,123,777	46,759,028	-

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22. NATURE AND LEVEL OF RISKS DERIVING FROM FINANCIAL INSTRUMENTS (cont'd)

b) Financial Risk Factors (cont'd)

b.3) Market Risk Management

The Group's activities expose it primarily to the financial risks of changes in foreign currency exchange rates and interest rates.

There is no change compared to the previous year in Group's exposure to the market risks and the methods that the Group's measurement and management of these market risks.

b.3.1) Foreign currency risk management

The Company has determined the functional currency as US Dollars in accordance with TAS 21 "Effects of Changes in Exchange Rates", since purchases and sales are mostly based on US Dollars. The impact of foreign currency changes on the financial performance of the Group decreases resulted from that the purchases and sales and respective trade receivables and trade payables are based on US Dollars

Transactions denominated in foreign currencies result in foreign currency risk. The carrying amounts of the Group's foreign currency denominated monetary assets and monetary liabilities at the reporting period are as follows:

31 December 2022	Total		
	TL	EURO	TL Equivalent
Bank deposits	1,026,035	461,891	9,404,510
Financial investments (*)	70,599,487	-	70,599,487
Trade receivables	11,212,037	403,209	18,526,042
Trade and other payables	(8,958,804)	(53,423)	(9,927,866)
Other	(15,625,215)	176,071	(12,431,379)
Net foreign currency position	<u>58,253,540</u>	<u>987,748</u>	<u>76,170,794</u>

(*) 26,519,481 TL portion of financial investment from EURO indexed Exchange rate protected time deposit account, 43,875,524 TL portion in USD and EURO indexed Exchange rate protected time deposit converted from FX account.

31 December 2021	Total		
	TL	EURO	TL Equivalent
Bank deposits	627,129	1,504,630	23,327,028
Trade receivables	2,520,956	163,840	4,992,767
Bank borrowings	-	(1,000,000)	(15,086,700)
Trade and other payables	(9,406,509)	(9,635)	(9,551,876)
Other	1,326,046	105,052	2,910,936
Net foreign currency position	<u>(4,932,378)</u>	<u>763,887</u>	<u>6,592,155</u>

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22. NATURE AND LEVEL OF RISKS DERIVING FROM FINANCIAL INSTRUMENTS (cont'd)

b) Financial Risk Facotrs (cont'd)

b.3) Market risk management (cont'd)

b.3.1) Foreign currency risk management (cont'd)

Foreign currency sensitivity analysis

The Group is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to TL and Euro.

The following table details the Group's sensitivity to a 10% appreciation and depreciation in TL and Euro against TL. 10% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 10% change in foreign currency rates. The sensitivity analysis includes external loans as well as loans to foreign operations within the Group where the denomination of the loan is in a currency other than the currency of the lender or the borrower. A positive number below indicates an increase in profit/loss or equity.

31 December 2022

	Income/Loss		Equity	
	Foreign exchange appreciation	Foreign exchange depreciation	Foreign exchange appreciation	Foreign exchange depreciation
10% change in TL exchange rate across USD				
1 - TL Net asset/(liability) position	15,333,756	(12,545,800)	-	-
2- TL Hedge amount (-)	-	-	-	-
3- Türk Lirası net effect (1 +2)	15,333,756	(12,545,800)	-	-
10% change in EUR exchange rate across USD				
4 - EUR Net asset/(liability) position	1,744,850	(1,427,605)	-	-
5- EUR Hedge amount (-)	-	-	-	-
6- EUR net effect (4+5)	1,744,850	(1,427,605)	-	-
TOTAL (3 + 6)	17,078,606	(13,973,405)	-	-

31 December 2021

	Income/Loss		Equity	
	Foreign exchange appreciation	Foreign exchange depreciation	Foreign exchange appreciation	Foreign exchange depreciation
10% change in TL exchange rate across USD				
1 - TL Net asset/(liability) position	(335,341)	274,370	-	-
2- TL Hedge amount (-)	-	-	-	-
3- Türk Lirası net effect (1 +2)	(335,341)	274,370	-	-
10% change in EUR exchange rate across USD				
4 - EUR Net asset/(liability) position	1,213,930	(993,216)	-	-
5- EUR Hedge amount (-)	-	-	-	-
6- EUR net effect (4+5)	1,213,930	(993,216)	-	-
TOTAL (3 + 6)	878,589	(718,846)	-	-

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22. NATURE AND LEVEL OF RISKS DERIVING FROM FINANCIAL INSTRUMENTS (cont'd)

b) Financial Risk Factors (cont'd)

b.3) Market risk management (cont'd)

b.3.2) Interest rate risk management

Information on interest rates of the Group in financial assets and financial liabilities is detailed in the liquidity risk management section of this note.

Interest rate sensitivity analysis

The details of the interest-bearing financial assets of the Group are as follows:

Interest Position Table

Fixed rate instruments	31 December 2022	31 December 2021
Financial Liabilities (Note: 11)	42,584,444	60,145,233
	60,145,233	29,089,279

23. FINANCIAL INSTRUMENTS (FAIR VALUE DISCLOSURES AND EXPLANATION ON HEDGE ACCOUNTING)

31 December 2022	Financial assets at amortized cost	Financial liabilities at amortized cost	Carrying value	Note
<u>Financial assets</u>				
Cash and cash equivalents	57,136,078	-	57,136,078	3
Financial investments	324,842,594	-	324,842,594	11
Trade receivables (including related parties)	83,328,431	-	83,328,431	6
<u>Financial liabilities</u>				
Bank loan	-	23,372,875	23,372,875	11
Trade payables (including related parties)	-	26,253,461	26,253,461	6
Financial lease liabilities	-	19,211,569	19,211,569	11
31 December 2021				
<u>Financial assets</u>				
Cash and cash equivalents	66,108,548	-	66,108,548	3
Trade receivables (including related parties)	36,439,686	-	36,439,686	6
Receivables from shareholders	326,521	-	326,521	13
<u>Financial liabilities</u>				
Bank loan	-	31,741,227	31,741,227	11
Trade payables (including related parties)	-	13,942,440	13,942,440	6
Financial lease liabilities	-	28,404,006	28,404,006	11

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24. EARNINGS PER SHARE

	1 January- 31 December 2022	1 January- 31 December 2021
Earnings per share		
Weighted average number of ordinary shares outstanding during the period (in full)	127,500,000	127,500,000
Net profit for the year attributable to equity holders of the parent	58,544,791	23,351,517
Diluted earnings per share	0.4592	0.1831

25. FEES FOR SERVICES RECEIVED FROM INDEPENDENT AUDIT FIRM

The fees related to the services received by the Group from the Independent Audit Firm (IAF) for the periods which is based on the POA's Board Decision published on the Official Gazette on 30 March 2021, and the preparation principles of which are based on the POA's letter dated 19 August 2021, are as follows:

	31 December 2022	31 December 2021
Independent audit fee for the reporting period	600,000	970,000
	<u>600,000</u>	<u>970,000</u>

26. EVENTS AFTER REPORTING PERIOD

The twin earthquakes based in Kahramanmaraş which affected many cities of Turkey on 6 February 2023 has no significant impact on Group's operations.